《国际贸易英语词汇集锦 International trade terms》

贸易价格术语
trade term / price term

world / international market price

FOB (free on board)

C&F (cost and freight)

CIF (cost, insurance and freight)

freight

wharfage

landing charges

customs duty

port dues

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import surcharge

import variable duties

commission

return commission

price including commission

net price

wholesale price

discount / allowance

retail price

spot price

current price

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indicative price

customs valuation

price list

total value

贸易保险术语
All Risks

F.P.A. (Free from Particular Average)

W.A. / W.P.A (With Average or With Particular Average)

War Risk

F.W.R.D. (Fresh Water Rain Damage)

Risk of Intermixture and Contamination

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Risk of Leakage

Risk of Odor

Risk of Rust

Shortage Risk

T.P.N.D. (Theft, Pilferage & Non-delivery)

Strikes Risk

贸易机构**词汇**
WTO (World Trade Organization)

IMF (International Monetary Fund)

CTG (Council for Trade in Goods)

EFTA (European Free Trade Association)

AFTA (ASEAN Free Trade Area)

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JCCT (China-US Joint Commission on Commerce and Trade)

NAFTA (North American Free Trade Area)

UNCTAD (United Nations Conference on Trade and Development)

GATT (General Agreement on Tariffs and Trade)

贸易方式词汇
stocks

cash sale

purchase

bulk sale

distribution channels

wholesale

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retail trade

hire-purchase

fluctuate in line with market conditions

unfair competition

dumping

dumping profit margin

antidumping

customs bond

chain debts

freight forwarder

trade consultation

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mediation of dispute

partial shipment

restraint of trade

RTA (Regional Trade Arrangements)

favorable balance of trade

unfavorable balance of trade

special preferences

bonded warehouse

transit trade

tariff barrier

tax rebate

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TBT (Technical Barriers to Trade)

进出口贸易词汇
commerce, trade, trading

inland trade, home trade, domestic trade

international trade

foreign trade, external trade

import, importation

importer

export, exportation

exporter

import licence

export licence

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commercial transaction

inquiry

delivery

order

make a complete entry

bad account

Bill of Lading

marine bills of lading

shipping order

blank endorsed

endorsed

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cargo receipt

condemned goods

catalogue

customs liquidation

customs clearance

贸易伙伴术语
trade partner

manufacturer

middleman

dealer

wholesaler

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retailer, tradesman

merchant

concessionaire, licensed dealer

consumer

client, customer

buyer

carrier

consignee

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